Diverse Downtowns

75 of the region's downtowns were analyzed, and each were assigned a Diversity Score and a Pandemic Impact Score on scales of 1—100, with one being the most diverse and least impacted.

This effort found that more diverse downtowns were generally less impacted by the economic shutdown related to the COVID-19 pandemic.

All 75 of the downtowns that were analyzed are listed, along with their Pandemic Impact Scores, in order from most to least diverse.



Disclaimer

This is an analysis of visits to and trade areas of the region's downtowns. However, it is not an economic impact analysis. Retail sales were not part of this body of work.

Princeton 33
West Chester Borough 34
Norristown Borough 37
Burlington City 46
Collingswood Borough 45
Upper Darby Township 32
Lower Merion Township (Ardmore) 38
Glassboro Borough 39
Phoenixville Borough 44
Haddonfield Borough 35
Woodbury City 43
Lansdowne Borough 49
Trenton (State Street) 58
Bristol Borough 26
Lansdale Borough 54
Doylestown Borough 29
Bordentown City 52
Riverside Township 59
Mount Holly Township 48
Kennett Square Borough 48
Chester City (Avenue of the States) 41
New Hope Borough 14
Swarthmore Borough 60
Media Borough 40
Gloucester City 50

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Pottstown Borough | 39
Coatesville City | 56
Moorestown Township | 54
Paulsboro Borough | 58
Swedesboro Borough | 43
Pitman Borough | 50
Lower Merion Township (Bryn Mawr) | 54
Quakertown Borough | 35
Philadelphia (52nd Street) | 33
Radnor Township (Wayne) | 50
Ambler Borough | 61
Palmyra Borough | 47
Marcus Hook Borough | 57
Malvern Borough | 45
Narberth Borough | 59
Downingtown Borough | 42
Haddon Township (Westmont) | 38
Merchantville Borough | 52
Pennsauken Township | 49
Camden City (Federal Street) | 42
Sellersville Borough | 75
Darby Borough | 55
Maple Shade Township | 58
Harrison Township (Mullica Hill) | 27
Langhorne Borough | 52
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Berlin Borough | 61
Norwood Borough | 67
Hightstown Borough | 55
Haddon Heights Borough | 58
Hatboro Borough | 47
Ridley Park Borough | 69
Perkasie Borough | 53
Audubon Borough (Merchant St.) | 58
Pine Hill Borough | 59
Jenkintown Borough | 52
Lower Merion Township (Haverford) | 75
Riverton Borough | 70
Cheltenham Township (Glenside) | 55
Yardley Borough | 49
Souderton Borough | 73
Haverford Township (Oakmont) | 59
Morrisville Borough | 60
Telford Borough | 59
Westville Borough | 64
Wenonah Borough | 58
Barrington Borough | 74
Haverford Township (Brookline) | 66
East Lansdowne Borough | 60
Laurel Springs Borough | 81
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Newtown Borough | 42

Characteristics that reduced the pandemic's impact:

Downtowns with the following characteristics were generally less impacted by the pandemic than their peers.

Development

Recent mixed-use, residential, and retail developments within the downtowns increased diversity as well as resiliency.

Diversity

Downtowns with diverse built environments, demographics, local economies, mix of uses, and transportation options, were less impacted.

People

Diverse and permanent residential populations located within the downtowns provided retailers with customers even as people stayed close to home.

Trails

Existing Circuit Trails connected downtowns with open space and enabled alternative modes of transportation.

Walkability

Historic downtowns with more pedestrian-friendly built environments had greater resiliency.



Characteristics that exacerbated the pandemic's impact:

Downtowns that lacked the characteristics found to reduce the pandemic's impact, or that were more greatly defined by the following characteristics, were generally more impacted by the pandemic than their peers.

Cars

Auto-oriented downtowns with lower Walk Scores and more cars per household were more impacted by the pandemic.

Colleges

Downtowns that are overly-reliant on these anchor institutions were less resilient during the pandemic.

Goods & Services

As the share of Neighborhood Goods & Services (NGS) retailers increased in a downtown, so did the pandemic's impact.

Transit

The pandemic significantly reduced transit ridership, and this impact had a ripple effect in transit-oriented downtowns.

Vacancy

The pandemic had a greater impact as downtown vacancy rates increased.



Diverse Downtowns | Barrington Borough, NJ

For the 75 downtowns analyzed, each were assigned a Diversity Score and a Pandemic Impact Score on scales of 1—100, with one being the most diverse and least impacted. The more diverse downtowns were generally less impacted by the pandemic.

Barrington's downtown lacks the walkable built environment and permanent residential population observed in less impacted downtowns, as well as the number of civic, cultural, and office uses. Lastly, the downtown's retail mix is overly reliant upon *Neighborhood Goods & Services* (NGS) retail. Therefore, the downtown received a Diversity Score of 71, which makes it one of the least diverse downtowns in the region.

The downtown's lack of diversity most likely exacerbated the pandemic's impact, specifically the reliance on NGS retailers. This is reflected in a high Pandemic Impact Score of 74, which is one of the highest scores observed.





Diversity Score

Built environment, mix of uses, population, transportation, and types of downtowns



Pandemic Impact Score

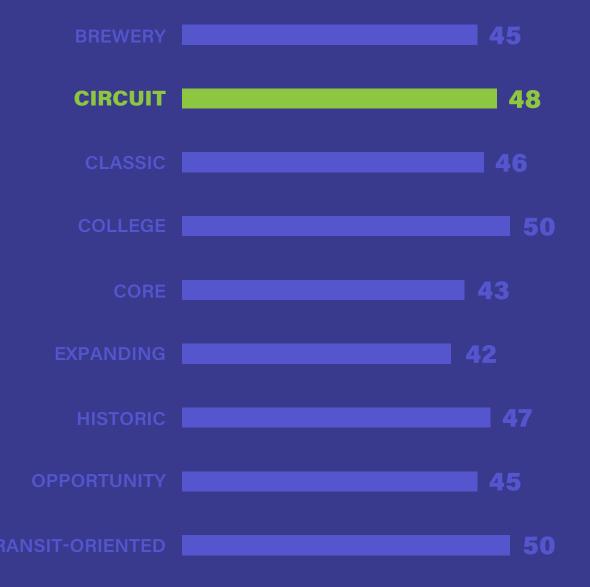
Visits and trade area prepandemic, and during the shutdown and reopening periods

Downtown Typologies

Nine downtown typologies were identified and the average Pandemic Impact Score was determined for each: *Brewery (45), Circuit (48), Classic (46), College (50), Core (43), Expanding (42), Historic (47), Opportunity (45), and Transit-Oriented (50).*

In general, more typologies equated to a lower Pandemic Impact Score. Barrington is considered to be one typology: *Circuit,* but the trail has not yet been constructed. Downtowns considered to be one typology had an average Pandemic Impact Score of 61.

It is important to note that *Circuit* downtowns that have an existing trail had an average score of 48, compared to 53 for those that have not yet built their trail.

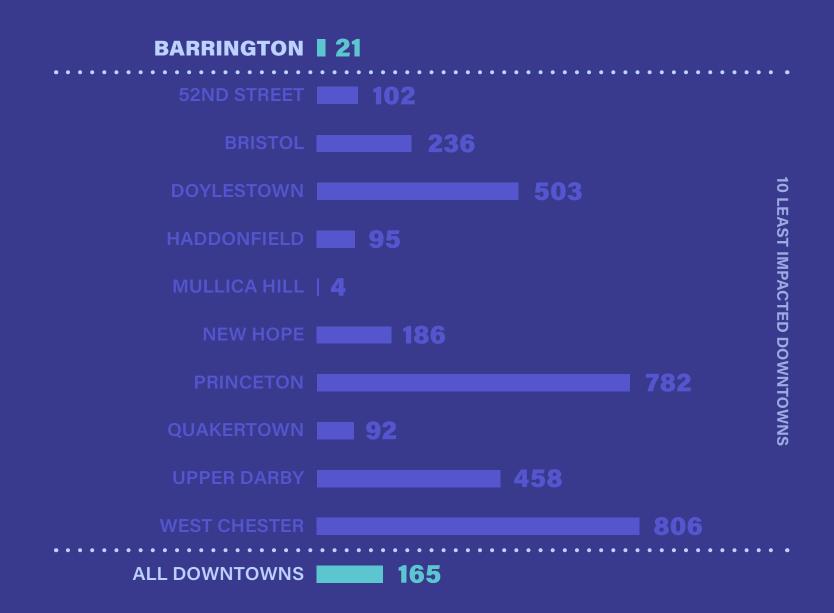




Downtown Population

A negative correlation between the estimated population of the region's downtowns and the Pandemic Impact Score was identified. In other words, the larger the downtown population, the smaller the impact.

In 2019, Barrington's downtown population was estimated to be 21, compared to an average of 165 for all downtowns and 326 for the least impacted downtowns.





Retail Mix:

20% Food & Beverage (FB)

40% General Merchandise, Apparel, Furnishings, & Other (GAFO)

40% Neighborhood Goods & Services (NGS)



3% Civic

3% Cultural

0% Institutional

29% Office

3%
Residential

18% Vacancy

Mix of Uses

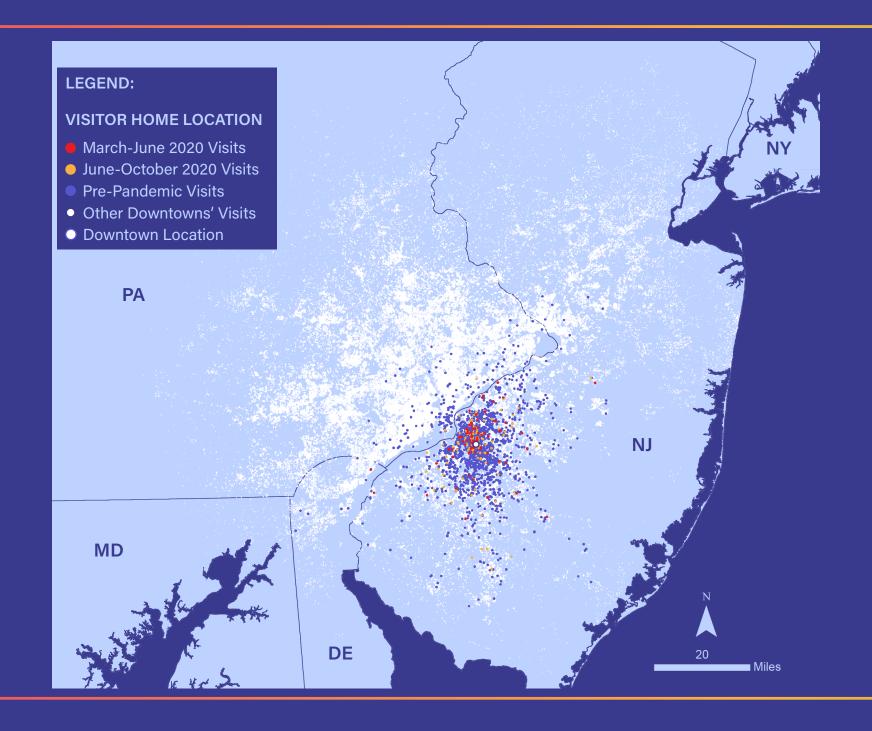
Retail accounts for 44% of the uses in Barrington's downtown, which is one of the lowest shares observed. The average was 57% for all downtowns and 60% for the least impacted downtowns.

In the least impacted downtowns, *Food & Beverage* (FB) makes up a larger share of retail uses at 30%, while *General Merchandise, Apparel, Furnishings & Other* (GAFO) makes up a similar share at 38%. On average as the share of each of these increased, the Pandemic Impact Score decreased.

Conversely, as the share of *Neighborhood Goods & Services* (NGS) retailers increased so did the Pandemic Impact Score. In the least impacted downtowns, NGS retailers made up 30% of all retail.

Additionally, as the vacancy rate increased, so did the Pandemic Impact Score, and Barrington has one of the highest vacancy rates obeserved.

%dvrpc



Visits to Downtown

Geolocated, deidentified cellphone location data was analyzed to determine the pandemic's impact on visits to the region's downtowns and their trade areas. Visits to Barrington were as follows:

Pre-Pandemic

Delaware: 0.3% New York: 0.0% Maryland: 0.0% Pennsylvania: 5.1% New Jersey: 94.6%

• Shutdown | March 13 - June 15, 2020

Delaware: 1.0% New York: 0.0% Maryland: 0.0% Pennsylvania: 0.0% New Jersey: 99.0%

• Reopening | June 16 - October 31, 2020

Delaware: 0.0% New York: 0.0% Maryland: 0.0% Pennsylvania: 1.3% New Jersey: 98.7%



LEGEND: **BARRINGTON VISITOR HOME LOCATION** March-June 2020 Visits BUCKS June-October 2020 Visits Pre-Pandemic Visits MERCER Downtown Location MONTGOMERY CHESTER BURLINGTON **ødvrpc** SOURCE: BUXTON CO.

Visits to Downtown

Prior to the pandemic, people visiting
Barrington's downtown lived primarily in
Burlington and Camden Counties. However,
during the pandemic, most visits came from
nearby areas within Camden County.

Between August 2018 and March 2020, 2,885 people visited the downtown. This was less than the average of 8,800 for all of the downtowns.

During the shutdown (March 13 - June 15) there were 106 visits to Barrington's downtown, and during the reopening period (June 16 - October 31) there were 184 visits.

Shutdown Impact

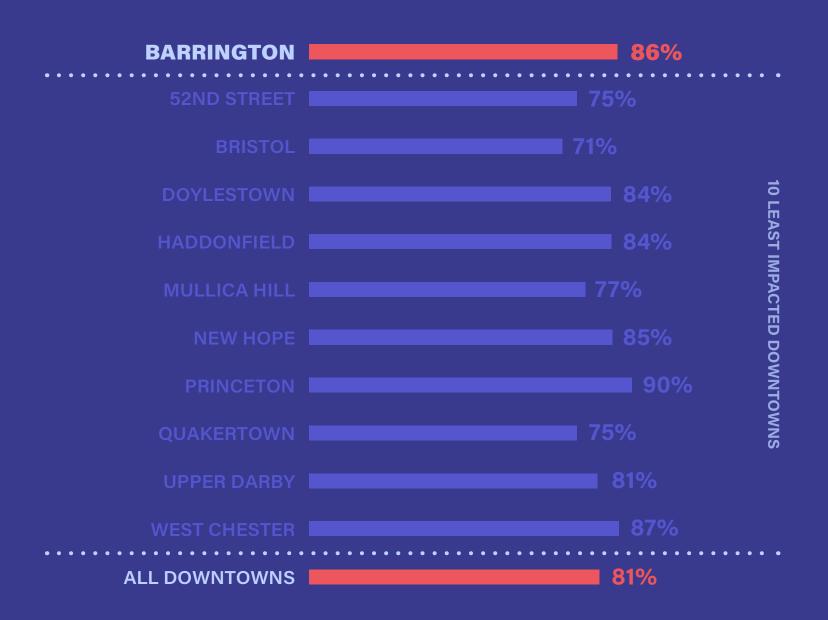
March 13 - June 15, 2020

During the economic shutdown, there were 106 visits to Barrington compared to 752 visits during the same period in 2019. This equated to an 86% reduction.

The average number of visits during the shutdown period was 439 compared to 2,450 visits during the same period in 2019, which equated to an average reduction of 81%.

With 432 visits during the shutdown, compared to 1,268 during the same period in 2019, Gloucester City's downtown had the smallest reduction in visits at 66%.





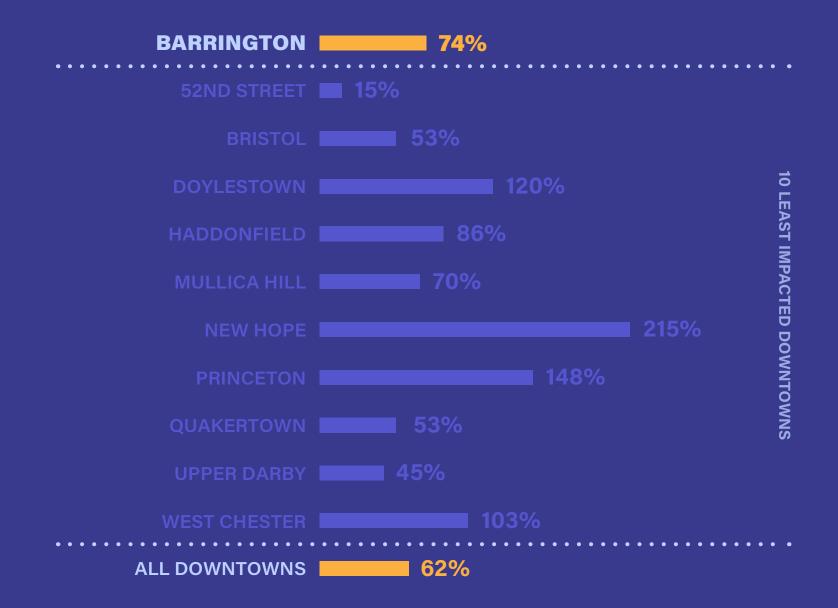
Reopening Rebound

June 16 - October 31, 2020

Visits to Barrington's downtown increased by 74% during the reopening period to a total of 184 visits. This was 82% fewer than the 1,047 visits that occurred during the same period in 2019.

On average, visits increased by 62% for downtowns, to approximately 700 visits, and by 91% for the least impacted downtowns, to approximately 1,700 visits.

New Hope observed the greatest increase at 215%, with more than 2,800 visits during that time.





Trade Area Recovery

(Drive Time in Minutes)

Barrington's pre-pandemic trade area was a 24 minute drive time, which shrank by 46% during the shutdown to 10 minutes. During reopening, the trade area recovered by 58% to 21 minutes. The trade area saw one of the greatest reductions, as well as one of the greatest recoveries.

The average pre-pandemic trade area was 31 minutes, with a 23% reduction during the shutdown down to 24 minutes. The average recovery was 10%.

At 69 minutes, New Hope was the only downtown with a trade area that extended beyond an hour. It was also the only downtown to have a larger trade area during reopening (72 minutes) than it did pre-pandemic.



